

## **Developing an Ownership Culture** **(Lead Like an Owner, Not a Renter)**

Describe the difference in attitude, language, care, communication, etc. between someone who is a renter vs. an owner.

### **Renter Characteristics**

### **Owner Characteristics**

Renters point \_\_\_\_\_ while owners take ownership.

Renters see time and money \_\_\_\_\_, owners see an \_\_\_\_\_ of time and money.

People with an 'owner' mentality do four things to help their churches flourish:

1) Owners invest in and maintain the health of the team.

2) Owners understand the \_\_\_\_\_.

3) Owners will \_\_\_\_\_ stuff – they make things better.  
“See a need and take the lead.”

4) Owners go back after the \_\_\_\_\_.

5) Owners invest \_\_\_\_\_.

### **Five ways to develop an ownership culture:**

- 1) **Fit the volunteer, not the position –**
- 2) **Celebrate/Celebrate/Celebrate**
- 3) **Make Everyone a Recruiter –**
- 4) **Provide training –**
- 5) **Celebrate Community –**
- 6) **Focus on Others**

### **Table Talk:**

1. Have you been leading more like an owner or a renter? Why do you say that?
2. What one thing you can change personally in your leadership to lead like an owner?
3. What one thing can you teach/implement to foster an ownership culture on your team?
4. Describe things you have seen someone on your team do that displays 'owner' mentality.
5. How will you celebrate that so that it is repeated and duplicated?